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## Frank Hart

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### Executive Summary

Results oriented and strategic leader with extensive experience in organizational and policy development, finance, budgeting, and economic development. Proven track record in business development, project management, product development, and local government administration.

### Core Competencies

Visionary Leadership  
Partnership Development  
Economic Development

Business Development  
Fiscal Forecasting  
Risk Management

Organizational Restructuring  
Public and Media Relations  
Skilled Negotiator

### Education

B.S. Chemistry	USC Upstate, Spartanburg, SC
M.S. Chemical Engineering	Clemson University, Clemson, SC
MBA General Business	USC Aiken, Aiken, SC

### Licenses and Certifications

PFR Series 6 & 63 Securities Licenses  
Licensed Property, Casualty, & Life Agent  
Licensed Residential Home Builder  
Licensed Commercial Electrician & Plumber  
Licensed Private Pilot

### Related Training

South Carolina Economic Development Institute, 2013  
South Carolina Association of Counties, Level II Certification, 2013

### Professional Experience

#### **Union County Supervisor, Chair of Union County Council, 2015 to 2022**

Serve as chief administrative officer of Union County, SC and chair of Union County Council. Directly manage those departments under the jurisdiction of Union County Council. Responsible for the development and submission of a \$20 million dollar county budget and expenditure of all budgeted county funds. Ensure administrative action on county policies, prepare ordinances, reports, and provide coordination between county departments.

#### **President/CEO, Hart Insurance Agency, Inc., Union, SC, 2003 to Present**

Company founder offering a full line of life, accident, property & casualty, and retirement financial products. Provide leadership and vision for the company to ensure services meet and exceed clients' expectations. Currently operate two locations with annual company sales of \$5.8 million.

**BIC Corporation Milford, CT, 1993 to 2003**

**Project Engineer, 1993-1995**

Responsible for management of all technical process development projects. Key projects included construction of a Class I Div. I Group D Wite-Out manufacturing plant and dye manufacturing facility.

**Department Manager, 1995-1999**

Responsible for supervision of a team of engineers and scientists tasked with developing new ink and ink delivery systems to support stationery product development.

**Area Manager, 1999-2001**

Responsible for operation of the Corporate Stationery Products R&D Center. Supervised a team of 30 researchers at the facility tasked with the development of new products to support the North American market. Developed, tested, and launched multiple new products within the stationery line.

**Global R&D Manager-Stationery Products R&D, 2001-2003**

Supervised a global team of scientists and engineers to develop products to support the global market. Led company effort to establish Asian manufacturing sources for product manufacturing. Interfaced with Global Marketing Department to develop marketing and product development priorities and strategy.

**Boards and Commissions**

- President, SC County Managers, Administrators, & Supervisors Association, 2021-2022
- SC Tourism Expenditure Review Committee, 2020-2021
- Board Chairman, Catawba Regional Council of Governments, 2019-2021
- Ten at the Top, 2013-2021
- President, Union County Chamber of Commerce, 2012-2013

**Key Community Achievements**

- Led merger of financially troubled local hospital district to regional healthcare system to maintain local access to healthcare
- Generated \$531 million in capital investment and created 997 new jobs
- Established Spartanburg Community College Campus in Union County with Mechatronics Programming
- Established the USCU Nursing Program through partnership with USCU and the legislative delegation
- Creation of the Union County Community Scholarship Program which allows graduating Union County high school students the opportunity to attend USC Union or SCC Union tuition free
- Completed major infrastructure improvements which included resurfacing of 250 county roads and securing \$8 million dollars to extend industrial grade sewer from City of Union to Carlisle, SC
- Implementation of the local option sales tax for property tax relief
- Implemented the Bailey Bill for downtown redevelopment
- Creation of the Union County Facilities Corporation to promote public/private investment for economic development-generated \$100 million in new industrial development
- Created incentive program for quality of life commercial business recruitment which resulted in university student housing and new retail businesses
- Recruited developer for construction of workforce housing(1000 home development underway)
- Recruited a Federally Qualified Health Clinic to Union County
- Launched Operation Workforce Training Program for graduating high school seniors
- Improved the solvency of Union County by increasing the county unrestricted fund balance from \$2.5 to \$8.0 million dollars representing over 5 months of reserve operating capital